

THE HOME BUYING PROCESS



PREPARATION/ ATTRACTING BUYERS



Choose Me as your Agent
Sign Buyer Agency Agreement



Consultation
Your wants/needs



Apply for Pre-Approval
with Lender



Home Search

CONTRACT/ NEGOTIATION



Appraisal



**Inspection/
Potential Repairs**



**Negotiate Terms/
Get Mutual Acceptance**



Make Offer



ROAD TO CLOSING



Clear Title



**Final
Walk-through**



**Final Loan
Approval**



**Final Signing
Record Deed**



Receive Keys

SOLD